

## NEW HOME SALES CONSULTANT

## **About Clarity Homes:**

At Clarity Homes, we place a great deal of importance on creating the best team possible. We hire motivated people and help them to perform their jobs superbly by creating an atmosphere where they can be guided by our passionately held goals and principles. It is our belief that our team members are our most valuable asset. Clarity Homes makes the difference for our customers by creating beautiful, affordable, and exceptional homes that stand out in any community.

**NOTE**: If you are a licensed Texas Realtor or TX Broker, you must be willing to place your license on hold to be considered for employment by Clarity Homes.

## **Essential Duties and Responsibilities:**

- Effectively manage and generate sales utilizing model homes and local resources
- Initiate marketing ideas and assist in coordinating client functions
- Market the community and company by participation in local events and realtor functions
- Build confidence with potential clients by selling features, benefits, and our company motto
- Tour and demonstrate model homes and home sites
- Serve as the primary point of contact for our clients
- Maintain daily model home appearance
- Maintain client interest by effectively using listening and negotiating skills
- Open and close the models and inventory homes
- Deliver exceptional customer service to prospective buyers and clients

## **Required Qualifications/Skillset:**

- Ability to work weekend hours
- Flexible schedule
- Organized and independent
- Excellent communication skills
- Professional attitude, appearance, and presentation
- Reliable transportation
- Cell phone & laptop
- College Degree

Application Instructions: Send resume to info@clarityhomes.com